



UNLV Rebel Soccer Foundation Meeting Minutes

Friday, August 4, 2023, 8:00 am.

Video Conference - Microsoft Teams

Present:

Mr. Daniel Giraldo
Tim McGarry
Mr. Roger Tabor
Mr. Frederic Apcar
Mr. John Wightman
Mr. John Sullivan
Mr. Rod Santa Cruz
BJ Richardson
Mr. Mark Haley
Mr. Michael Thompson
Mr. Tim Cashman
Guest: Kris Giese _UNLV



<p>CALL TO ORDER – ROLL CALL</p>

**1. SOCCER FOUNDATION'S WELCOME A8.4.23 ND INTRODUCTIONS
INFORMATION ONLY**

Dan Giraldo Welcomed members of the board and welcomed guests UNLV: Sojka, Giese, Canal
Men's Soccer Coach, BJ Craig
Women's Soccer Coach Jenny Ruiz-Williams

2. PUBLIC COMMENT

No one came forward to speak.

3. ADOPTION OF THE AGENDA Motion by T. Cashman, Second by J. Wightman

4. MINUTES

Minutes from June 9, 2023 approved.

Motion by J. Wightman and seconded by Tim Cashman

5. AGENDA ITEMS

a. Monthly Financial Update – Frederic Aparcar INFORMATION ONLY

- Financials for July: Frederic called into Dan mostly at \$45,628

b. UNLV Gift Payment - Dan Giraldo Information Only

1. 1st Year - \$62,000 (Paid July 2022)

2. 2nd Year- \$25,000 (Pay in August 2023) Requested Invoice from UNLV

3. 3rd Year- \$38,200 (Pay in July 2024)

c. UNLV Soccer Team Update – Coaches INFORMATION ONLY

Men's – Practice to start this week

- Rebuilding with 16 new players & 5 International
- Coach to forward preseason schedule.
- Next week travel to San Diego for 2 games, team building
- Summer activity of youth camps impacted 160 local players
Thanked Foundation for recruiting opportunities.

• **Women's –**

- Practice starts on Monday.
- 3 weeks to beginning of season- good training time.
- 29 players down from 34, 10 new, 6 freshmen
- Coach says conference has the most parity of any conference in the country.



d. Alumni CRM Program – Mark Haley**FOR POSSIBLE ACTION**

- Soccer Alumni Club was approved 7/29/23 (board thanked Mark, and team for pushing this through- Good support from ULV during the process
- Next steps - G. Sepede, R. Kost and Mark to do orientation of AC board on vision and mission.
- Early goals: Build Database of Alumni, Expand outreach of Social Media communication to Soccer Alumni family.

e. Tailgates - Tim McGarry**FOR POSSIBLE ACTION**

- General discussion about locking in dates for season. How to handle events with Chef Mark team only being able to assist on 8/31/23 game. Roger to speak to Tanya Creek about their ongoing support with libations. Rod Santa Cruz to explore possibility of contact with vender who might do pop up food service at games.

Games schedule still in flux. Confirmed Games:

8/31 Santa Clara Men's

9/28 San Jose Women's

10/5/23 San Jose Men's - Pending

10/12 San Diego Women's

10/29 Seattle Men's - Senior Night

Women's last game (Boise) Sunday 12:00 would be a great game for event.

f. Investment Update - Roger Tabor**FOR POSSIBLE ACTION**

- R. Tabor gave overview o current state of investments. Positive return based on market experience of 7.8-8.2 for YTD. Current holding at \$1,425,000. Roger spoke to Northern Trust, their engagement, and discussion around an increase to investment fee.
- Motion made to allow R. Tabor to negotiate a 5-basis point increase for this year with flexibility for an increase of an additional 5 basis points either during this cycle or next year. Motion: T. McGarry/R. Santa Cruz

6. NEXT MEETING

September 8,2023 8:00am

7. ADJOURNMENT

Dan called for Adjournment at 8:58A M

