

UNLV Rebel Soccer Foundation Meeting Minutes

Friday, September 23 2022, 8:00 a.m. Rich, Wightman & Co CPA's 1301 S. Jones Blvd Las Vegas, NV 89146

Present:

Mr. Daniel Giraldo

Mr. Roger Tabor

Mr. Frederic Apcar (telephone)

Mr. John Wightman

Mr. John Sullivan

Mr. Rod Santat Cruz

Mr. Mark Haley

Mr. Michael Thompson

Mr. Tim Cashman (telephone)



CALL TO ORDER - ROLL CALL

1. SOCCER FOUNDATION'S WELCOME AND INTRODUCTIONS INFORMATION ONLY

Dan Giraldo Welcomed members of the board and welcomed guests UNLV: Chris Pugh, Mike Ketcham Deputy AD, External, Patrick Sojka, Senior Ass AD, Development, Coach, BJ Craig

2. PUBLIC COMMENT

No one came forward to speak.

3. ADOPTION OF THE AGENDA

Motion by John Wightman and seconded by Rod Santa Cruz

4. MINUTES

Minutes for August 5, 2022 were approved, as corrected to reflect John Sullivan as member of Raffle Committee not Dan Geraldo.. Motion by John Sullivan and seconded by Rod Santa Cruz

5. AGENDA ITEMS

a. Monthly Financial Update – Frederic Apcar

INFORMATION ONLY

- Updated board on outgoing and incoming payments
- \$12,129 in operating account
- \$1.385 Million in our investment account.
- No additional expenses outstanding

b. Alumni CRM Program – Mark Haley

FOR POSSIBLE ACTION

- Mark Haley updated the board on a previous meeting with Russ Kost, Gary Sepede and Roger Tabor.
- The committee suggested setting up the following:
- Russell Kost to be CRM Advisor
- Giving Plan Distributed
- John Sullivan asked for clarification on how donations would be handled
- Recommendations Start an Alumni Club, Create a Sub Committee from Foundation Members,
- Gave the board a handout with notes from their last meeting and the suggestions



c. Fundraising Committee – Tim McGarry

FOR POSSIBLE ACTION

- Tim gave the dates for the tailgates and asked for board members to hel
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- October 6, 20227:00pm, Thursday, Women's vs. Colorado State National Coaches Night
- October 14, 2022 7:00pm, Friday, Men's vs. San Jose State - Vince Hart Night
- October 27, 2022 7:00pm, Thursday, Women's vs. UNR – Senior Night/Red Out
- October 30, 2022 7:00pm, Sunday, Men's vs. Utah Valley – Senior Night/Halloween

Discussion around how to increase attendance, outreach to clubs, getting UNLV involved

Fundraising Update- John Wightman

- Raffle of 2 Assets UNLV Football Game Suite- Nov 26
- 16 Tickets & \$500.00 Food Credit
- Basketball Premium Seats & Hospitality Nov 15

Raffle Tickets Distributed to Board Members - Money to John W by October 27th Drawing Oct 30 at Game

d. UNLV Soccer Team Update – Coaches

INFORMATION ONLY

- Men's Coaches described a team in a building process. Goal is at least a top 6 finish in conference
- Thanked Foundation for Training/Video Investment
- Men's brought in 12 recruits this year Young Team
- Women's Tied projected conference top team Boise on the road
- Program is also young with many Freshman players

f. UNLV Men's and Women's Alumni Game INFORMATION ONLY

Discussion around when to host game. Looking at Spring to have time to plan events

6. **NEXT MEETING**

October TBD

7. ADJOURNMENT

Dan called for Adjournment at 9:24AM

