

# **UNLV Rebel Soccer Foundation Meeting Minutes**

Friday, June 24, 2022, 8:00 a.m. Kaercher Insurance Boardroom 9555 Hillwood Dr #140, Las Vegas, NV 89134

# **Present:**

Mr. Daniel Giraldo

Mr. Roger Tabor Mr. Frederic Apcar

Mr. John Wightman

Mr. John Sullivan

Mr. Tim McGarry

Mr. Rod Santat Cruz

Mr. Mark Haley



# CALL TO ORDER - ROLL CALL

# 1. SOCCER FOUNDATION'S WELCOME AND INTRODUCTIONS INFORMATION ONLY

Dan Giraldo Welcomed members of the board and welcomed Russ Kost and Gary Sepede, UNLV: Chris Pugh and Coach, BJ Craig

## 2. PUBLIC COMMENT

No one came forward to speak.

#### 3. ADOPTION OF THE AGENDA

Motion by John Sullivan and seconded by John Wightman

#### 4. MINUTES

No minutes were approved.

#### 5. AGENDA ITEMS

#### a. Monthly Financial Update – Frederic Apcar

**INFORMATION ONLY** 

- Updated board on outgoing and incoming payments
- \$80,000 in operating account

# b. Nominations for Board Positions - Giraldo

**FOR POSSIBLE ACTION** 

- The board nominated and voted in the following positions:
  - Two-year term President- Dan Giraldo

Two-year term Vice President- Mark Haley

Two-year term Treasury- Frederic Apcar

Two-year term Secretary – Michael Thompson

# c. Fundraising Committee - Board

#### FOR POSSIBLE ACTION

- 1. Tailgate
  - Finalizing the 6 dates for next season
- 2. Nevada Donor Network
  - Secured a three-year sponsorship deal for the following Seasons: 2022-2023, 2023-2024, 2024-2025
- 3. Alumni Customer Relationship Management Program



• Russ Kost gave a presentation to the board on what resources are needed to establish a CRM program.

# d. UNLV Soccer Field repair – Tim McGarry

## **FOR POSSIBLE ACTION**

Men's

- Foundation was able to bring in Par 3 to work with UNLV Maintenance and put a plan together to fix longstanding issues.
- Par 3 will give assist at cost
- Roger Tabor motioned for total payment not to exceed \$1000 dollars, Mark Haley seconded, motion passed.

#### f. UNLV Gift Request – John Sullivan

#### **FOR POSSIBLE ACTION**

John Sullivan worked with UNLV on the following:

- Foundation will help monetary with purchasing of video Portable cameras, scouting software for recruiting, Normatec Boots for recovery Nutrition and recruiting dollars
- $1^{st}$  year \$62,000
- $2^{nd}$  year \$25,000
- 3<sup>rd</sup> year \$38,200.
- Motioned by John Sullivan and seconded by John Wightman, motioned passed.

## 6. **NEXT MEETING**

July/August

#### 7. ADJOURNMENT

• Roger Tabor motioned and seconded from Tim McGarry to adjourn the meeting. Meeting concluded at 9:25 AM.



