



UNLV Rebel Soccer Foundation
Meeting Minutes
Thursday, January 21, 2021, 8:00 a.m.

Present:

Mr. Daniel Giraldo
Mr. Roger Tabor
Mr. Dave Marlon
Mr. Tim McGarry
Mr. John Sullivan
Mr. John Wightman
Mr. JB Richardson
Mr. Frederic Aparcar

CALL TO ORDER – ROLL CALL

**1. SOCCER FOUNDATION'S WELCOME AND INTRODUCTIONS
INFORMATION ONLY**

Dan Giraldo Welcomed members of the board and welcomed UNLV Athletic Department. Also present from UNLV Athletic Director Desiree Reed-Francois, Chris Pugh, Women's Head Coach Jenny Ruiz-Williams.

2. PUBLIC COMMENT

No one came forward to speak.

3. ADOPTION OF THE AGENDA

Motion by Roger Tabor and seconded by Sullivan

4. MINUTES

Motion was made by Tim McGarry and seconded by John Wightman for approval of the following meeting minutes: December 17, 2020, Motion passed.

5. AGENDA ITEMS

5a. Monthly Financial Update – Frederic Aparcar INFORMATION ONLY

- Frederic gave brief update on Foundation Bank account.
- \$142,000 in Checking Account
- \$4000 in donation came in the month prior
- \$1,279,000 in investments as of 11/30/20

5b. Merchandise Retail Sales – John Wightman INFORMATION ONLY

- John Wightman has been working with the UNLV Athletic Administration on how we can sell our Foundation Merchandise in conjunction with the Raiders



Image website.

- Details are still being worked out if this could work out. With our current partnership with Agassi the margin on making a profit works for our merchandise, but we all know that this is not long term.
- Daryl did an inventory on our merchandise. We need women small and youth sizes.

5c. Foundation Investment Committee – Roger Tabor INFORMATION ONLY

- Investment Policy statement is up for renewal. Roger will sign for the Foundation.
- The investment account for the foundation had a 7.7% return in 2020
- Investment committee will look at the benchmarks that are on the Foundation Investment Policy Statement to see if any changes are needed.
- Board requested a 3 year analysis with Northern Trust.

5d. UNLV Soccer – Rich Ryerson & Jennifer Williams INFORMATION ONLY

- Women's Soccer Team – Coach Ruiz-Williams updated the board that her team has not started practice yet. They will begin practice two weeks later than the Men's team for the Spring Season.
- Chris Pugh – February 7th at 1pm is the first game for the Men's soccer program.
- Feb. 20th game for the men's game will be hard to stream live as UNLV have 7 games playing around the same time that day. More to come on this
- UNLV will host the WAC tournament this year in Las Vegas.
- Nico is out for the year with a torn ligament in his knee.

5e. Fundraising for Soccer Programs FOR POSSIBLE ACTION

The 1st annual golf tournament at the private course at Red Rock Country Club on April 26th is sold out. The Committee would like the board to focus on selling sponsor packages. If you know of a company that we should reach out to, please let the committee know. The committee is also looking for auction items, please send any ideas or contact to the committee.

5. NEXT MEETING

- February 25th 8am.

6. ADJOURNMENT

- John Wightman motioned to adjourn the meeting and Tim McGarry seconded the motion. Meeting concluded at 9:05AM.





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