UNLV Rebel Soccer Foundation

Meeting Minutes

December 11, 2018

Present/Conference Call: Dan Giraldo

John Lucas Frederic Apcar John Sullivan Tim McGarry John Wightman Jim Diguilio Michael Thompson Robert Caldwell Roger Tabor Tim Cashman Mrs. Daryl Sullivan - ED

Next meeting: February 26, 2019

1. Consent Items- October Minutes Approved

- a. October 23rd minutes were approved, motion by Mr. Kellogg 2nd by R. Caldwell.
- b. Absent John L, Freddie A., Michael Thompson

2. Agenda Items

- a. Welcome and Introductions
 - Guests from UNLV Athletic Department
- b. Website Update
 - Discussed content and giving more responsibility to Cami and making him the direct contact for content.
- **c.** Coach Ryerson/Coach Shaw Updates
 - Coach Shaw, a good/tough spring schedule
 - Class of 8 coming in and 2 will be in the spring. 1 local stud we are excited about.
 - Big Senior class for '19
 - Coach Liam, 3 seniors graduating, 5th straight 10 win season
 - Marco/Nico 3rd team all-west

- 6 players signed and 3 coming in for spring
- d. Game Day Ops Review
 - Limit merchandise sales to only Friday. Need to advertise better and add PA announcements during games.
 - Reevalueate membership levels and product associated with the levels
 - Need to focus on top sellers, tie shoe bags, soccer balls. Kid items too
- e. Marketing Recap
 - Change ticket policy so HS and younger can enjoy the game for free
 - Create a one sheet recap, send scanned numbers
 - 1400 students live on campus. Reach out to find a student leader for home games
 - Reach out to the band and international students, provide incentives
- f. Program Support Committee Update
 - Held 1st meeting discussed some options and opportunities and will continue to hold meetings in '19
 - Discussed capital improvements options for now that will transfer over to the new stadium
- h. Membership Drive Discussion
 - Champions League Final/Rogers event
 - Engage recent alumni and hold a few events.
 - Utilize Women's World Cup as an opportunity
- i. Membership Drive Discussion
 - Discuss potential nominees and future board members
 - Tasked to send names of potential members to Dan G.
- J. Monthly Financial update from Treasure
 - Update next meeting