# **UNLV Rebel Soccer Foundation**

# **Meeting Minutes**

February 26, 2019

Present/Conference Call: Dan Giraldo

John Lucas Frederic Apcar- Absent John Sullivan Tim McGarry John Wightman Jim Diguilio Michael Thompson Robert Caldwell Roger Tabor Tim Cashman- Called In Mrs. Daryl Sullivan - ED

Next meeting: March 26, 2019

#### 1. Consent Items- October Minutes Approved

- a. October 23rd minutes were approved, motion by Mr. Kellogg 2nd M. Thompson.
- b. Public Comment: Mr. Kellogg introduced Mr. BJ Richardson and John W. introduced Amanda Schmitz joined the meeting

#### 2. Agenda Items

- a. Welcome and Introductions
  - Guests from UNLV Athletic Department
  - Public Comment: Mr. Kellogg introduced Mr. BJ Richardson and John W. introduced Amanda Schmitz joined the meeting
- b. Website Update
  - Take out the \$25 kids pack
  - Look for additional web site help. Mr. Kellogg has a contact.
  - Still need more content

- c. Coach Ryerson/Coach Shaw Updates
  - Coach Shaw, a good/tough spring schedule against top teams
  - Two locals have enrolled into UNLV early
  - Coach Rich, 4 local signees
  - Mr. Kellogg property has a possible location for an retreat
  - Joint Banquet discussion
- d. Champions League Final '19
  - Fred A. will host the event
  - Help will be needed
- e. Marketing Recap
  - UNLV budget for Fall should be completed in a month
  - Possible opportunity with Spanish marketing
  - Themed nights and kids free
- f. Logo Merchandise Discussion
  - Discussed using UNLV Soccer and a possible new UNLV logo
  - Tim explained the merchandise partnership with Agassi
- h. End of the Year Banquet Discussion
  - Look to expand the banquet mens/womens
  - Discussed possible speakers: Eric Wynalda, Boomer, Lamar for panel Q/A
  - Sell tickets, sponsorship and tables. \$27 a plate, may change
- i. Stadium Update
  - Tim spoke on significant process that has been made on the stadium plans
  - Working with the city and the airport to reach an agreement
  - •
- J. Monthly Financial update from Treasure
  - 190k in bank account
  - YTD made 14K
  - Tailgate was under budget

- K. Investor Update
  - 2018 was a down year 3-4%
  - Made up some ground during the first quarter

# L. Strategic Update

- Dan will communicate how we move forward as a board and advocate for soccer
- Reminder, June is our year end. Might revista retreat prior to year end
- Dan will send out a template re: direction for the remainder of the year

# M. President Meeting Update

• Ms. President is on board/supports the soccer project

# N. Argentina National Team

- Roger mentioned a possibility to assist in hosting and setting up the team to play in LAs Vegas
- More to follow